

Welcome from the President...

Hello, and welcome everyone! I'd like to take this opportunity to say how glad I am that we are getting the *HMS Insider* company newsletter up and going once again.

Over the years, we have heard many positive comments about the *Insider* and people asking if we could get it published again. One of the main reasons the *Insider* has not been produced periodically is the gargantuan effort it takes to publish the newsletter. Ninety percent of the effort is actually gathering the stories from the different stores and office departments. Amanda has been working diligently gathering articles together for this issue.

Everyone wants the publication, but the cooperation level is less than ideal to get the newsletter out on a timely matter. I have probably been just as guilty, if not more, about this. I have resolved to get more information and to assist her in an effort to make it as painless as possible getting information to our family of employees. I challenge **you** to do the same.

Thanks, Keith

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Managers' Meeting 2013
Topeka Shines and Prairie Band Pleases

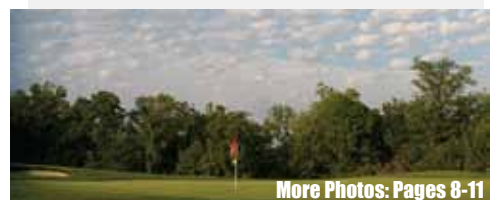
HMS managers, spouses, and corporate office staff made way to Mayetta, Kansas this September 22nd, 23rd, and 24th for a continued tradition in learning, sharing and fellowship. We came. We golfed. We ate (and ate some more). And, we held meetings in conference rooms. Real meetings with products, and sales reps, and coffee, and numbers, and discussions, and issues and gains. Some slotted, some rolled, some folded, but most won. In the end, we drove away and likely into greater successes within our respective locales.

The fleet of company trucks rolled in Saturday evening for a stay at the Prairie Band Resort. When entering the rooms, most were surprised at the stylish accommodations, comfortable pillows and the phenomenal soaker tubs, definitely a hit among those who decided to relax and soak.

Sunday, provided a day of golfing sponsored by Shaw Flooring and hosted by Craig Crager and Mike Meile. Ryan Severt wowed all in his fashionable golf attire. Team win went to: Mike Meile, Hank Smith, Ryan Severt and Mindi Lundberg of Topeka. Jay Blair, of Emporia, picked up the "closest to the pin" titles on holes #5 and #16.

In other happy notions, Nick McCollam and beautiful bride Melinda spent their one year anniversary on the green. Congrats, you two.

Continued on page 2



More Photos: Pages 8-11

Managers' Meeting 2013

Later in the evening, we toasted and tasted with Matthews & Parlo, entertained by the antics of Rick Daugherty. And, we bought carpet; Continually, Rick's wares are a saleable hit within our company of stores and in gratitude he treated the crew to a lovely private dinner at the Three Fires Steakhouse.

Monday marked the beginning of our conference room sessions with an early morning continental style breakfast and coffee. Round table discussions were held and valuable input was provided by each and every member of the HMS managerial staff.

Monday afternoon, the crew made its way to the Topeka Carpet Plus store in a couple of tricked out group buses. Upon entering, most noted the lovely condition, smell, organization and overall great appearance of the store. Mindi Lundberg, Topeka manager, toured all through the store explaining Onyx products, Koch cabinets, and more. The group was educated on Topeka's custom countertop operation, headed up by Kenny Howard, and Wilsonart was on site to give a product demo. Shaw was also on hand to market their products and provide knowledge to attendants while holding a mini-market



within the Topeka store's warehouse. It is hugely obvious the gains and positive changes that have been orchestrated by Mindi Lundberg and her crew (Darrell Benton, Kenny Howard, Dave Kitzman and Craig Fechter)since her assumption of the location in March. Hats off Topeka!

All loaded the buses for the short drive to Pigskin's Sports Bar for bbq and football. The Broncos took down the raiders(37-21) making Jeff Allen, Maryville manager, a very proud man in Denver orange, but the real winner of the night was Diane Leonard, manager of Manhattan Carpet Plus, claiming the top parlay prize. And, don't think that the winning stopped there. Most made their way to the casino floor and most won! Ed Ball, from Butler, claimed the highest winnings but, it's rumored that anyone sitting in the Kirksville manager, Paul Findling's, proximity cashed in on some luck. Except Paul. Sorry, buddy.

Continued from Page 1

Tuesday found us back to the grind with more conference room time. Sales reps from Kraus, All Tile, Mohawk, and DreamWeaver were on the scene with new products and product knowledge. Seems that LVT's (luxury vinyl tile) and LVP's (luxury vinyl plank) are in the forefront of rising flooring trends. Engineered hardwoods are making a rise with distressed looks and multiple stains. Tim Thuston, from DreamWeaver, proudly showed of the newer Puresoft Cashmere carpet line, which is currently on display in most of our locations. Seems laminate sales are fading away and vinyl is on the level. A no credit financing option was presented by FlexPay, giving a potential customer the option of up to a \$1200 purchase without a credit check or exemplary credit history. iPads were updated with the new iOS 7 software and RFMS will now be accessible in the palm of your hand.

At the end of the day, we gathered our things and made the 30 minute to 4 hour trips home. Back to our families, back to our stores, back to the family of HMS employees we have in the stores.

Remotely Speaking Our Stores Ride the Radio Waves

Seems that when we go on the air, folks listen. Of course, it never hurts to give them a free hot dog, some pop, and courteous service.

Independence owned the airwaves going live on four stations (94.9, 97.3, 102.9 and 105.5) during it's Two Day Truckload Sale.

More Photos: Page 14
The KOW was in Brazilton to Celebrate 46 Years!

Brazilton was flooded with folks from the community on a sunny Saturday as 96.9 the KOW and its sister AM station KKOW came to town to celebrate 46 years. The Topeka store was full when Big Country 94.5 broadcasted live from their lot.

In Brazilton, one couple was celebrating 73 years as they had a dog. In Topeka, a customer was secured for life after winning a 9x12 area rug. And, in Independence over 25k in Sales was reported despite a rainy second day.



Big Country was on Location at Topeka Carpet Plus Aug 24th.



Day 1: The Sun Graced Independence and the tent went up.

The Eagle Has Landed

HMS Makes Bankruptcy Buy Out

HMS Enterprises, Inc. recently purchased one and a half trailer loads of furniture from the bankruptcy auction of the furniture manufacturer, Eagle Industries. Eagle has been a consistent supplier of unupholstered furniture to HMS for over a decade.

The auction was held by an on-line auction company. Mark Smith successfully bid on 107 lots, consisting of over 200 items. On Wednesday, August 14th, Mark Smith, Jim Puckett and Keith Smith went to the plant located in Bowling Green, Kentucky in the HMS truck to collect the auction items. After a 3:30 am arrival, the guys slept in the truck until the auction company opened.

In order to accommodate an additional half trailer load, they were able to use a trailer owned by R&C Trucking that had been staged to pick up pad at the Carpenter Pad Plant, which is about 40 minutes away, in nearby Russellville, KY.

After dollying down the HMS trailer, Mark and Jim began loading at the Eagle plant while Keith traveled to Russellville to get the R&C trailer. After Keith arrived back, the trio commenced to staging and loading the over 200 pieces of furniture. Because of the large loading area, Mark was able to load the truck so that he could group various pieces for the stores. Loading the truck in this manner, cut down on the amount of times the furniture was handled and helped in reducing damage to the goods.

Almost all of the furniture was case goods, what the furniture industry calls non upholstered wood furniture, and consisted mainly of entertainment centers. About 65% of the inventory was unboxed, but Mark bought 150 furniture quilts to wrap the product up protecting the goods while being trucked to the HMS warehouse.

A large portion of the Eagle furnishings is already in place at the HMS stores with furniture show rooms and ready for purchase. It is estimated that most of the furniture was purchased at an average of 45% of what it would have cost ordered from the factory when it was in operation. This is a huge savings for HMS, our stores, and our customers!

-Story and photos submitted by Keith Smith



Mark hard at work. (top)

The Eagle factory in Bowling Green, Ky. (middle)
Entertainment centers in our warehouse. (bottom)

Wanda Rides Red and Raises Green

"It was a cool day. I had a lot of fun. It was truly a sight to see 83 tractors driving down the road. As we'd go by farmsteads, the people would come out and wave." -Wanda Tietjens

A 30 mile tractor cruise was held July 13th in Nemaha and Brown county to benefit the local chapter of Big Brothers and Big Sisters. The event was a huge success and raised over \$15,000 dollars for the organization that pairs youth with older mentors.

Benefit Tractor Cruise Raises Over 15K for BBBS

Wanda, driving a Case IH 584, and ten of her immediate family members participated in the cruise. Most of the clan drove red tractors, making concessions for the one green entry driven by her aunt. The sole John Deere B was a completely restored tractor currently owned by her mother and once the property of Wanda's grandfather. She claims it looks and runs new.

The crew stopped for "water and butt breaks" as Wanda called them. Lunch was provided by the State Bank of Bern and SBS Insurance. Each registered driver received a T-shirt and a goodie bag. She's looking forward to next year; all but that blown hydraulic hose and tow back home she got from her uncle.



Front and center in the dark shades and a Shaw Flooring T-shirt: Wanda Tietjens.



A Company Overview with Keith Smith

As I sit here at the Brazilton home office reviewing financial figures for the year to date, the numbers (while not bleak) are down from last year. We have had the benefit of several stores doing really well during this year; some stores have just not been as fortunate. We are hoping that a strong second half of the year can get us back to last year's levels.



Since the housing boom prior to 2008 and the consequent bust after 2009, the only thing that has been consistent with sales, gross profit and net profit is "inconsistency." Pre-housing boom years saw a steady growth in just about every product category; some more than others. Since the "bust," our numbers dipped significantly and have been slowly crawling back to the previous highs. If you were to chart this growth, you would see a line that any roller coaster designer would envy. It seems just as we are about to see sustained momentum, we enter several months of slight downturn. There have been many external factors hindering the growth we would like to see: fuel prices, economic news of unemployment figures, the stock market, political moves, etc. These factors seem to combine at just the right time to subvert any increases in sales.

Economic forecasters keep proclaiming that a recovery is on the horizon (sometime within a few quarters), but the recovery hasn't really appeared for us. With unemployment receding and housing getting some positive news, we expect that eventually this recovery will trickle down to the Midwest. After all, we enjoyed a year or two delay before the country's economic downturn affected us. We are very fortunate that HMS is well capitalized. While we have debt, our ratios are very low. Watching our expenses better than most businesses like ours, has allowed us to remain strong through these times as others have faltered.

I said this before and many of you responded, but we must execute the tactics we can to get the business that is currently out there, to come to our stores. We have to be very diligent in every expense and every cost to profit each day. We must also prepare our stores to be ready for when the economic times turn around and eagerly take full advantage of the situation. It is my hope that at the annual employee dinner this year, I can stand before you and deliver positive numbers for us all.

Good Luck and God Bless.

The Happenings with Hank

Grey Is the New Beige?

If your store is needing some neutral greys, you might look at these styles:

1. Stylish Comfort - Hearthstone
2. Soft Touch - Pewter
3. Magical Weekend - Grey Stone
4. Magical Weekend - Steel Beam
5. Preview 60 - Color #8807
6. Memorabilia - Gun Metal
7. Basic Solution - Quartz
8. Big Deal - Diplomat



Changes n' Things

Shaw's Mustang II and Mustang III will soon have a new style name: Appaloosa. Look for a color named Iron Fence! It's a good looking grey and brown cut loop.

About Our Reps

Rachel Radtke has taken over for Eric Metz and is now our Mohawk hardsurface rep.

Rick Daugherty had eye surgery September 4th and the other eye September 17th but made his way out to the managers meeting as his normal jovial self. We're wishing him a swift bounceback.

Lora Roark just got back from rasslin' gators in New Orleans while on vacation.

Nick Chidsey and his wife welcomed their first bundle this September. Congrats.

Events on the Horizon

Old Dog Promotion will begin Friday, September 27th and ends Saturday, November 23rd. Submissions must be in by no later than Monday, December 2nd to be eligible. Good luck rollin' them old puppies out!

The Annual HMS Holiday Dinner is set for Saturday, December 7th at the Lamplighter in Pittsburg, KS. Cocktails and appetizers at 6 p.m. Dinner at 7 p.m. Presentations, games, and prizes to follow. Looking forward to seeing you!

Mohawk Color Convention will be at the Dallas Texas Sheraton Hotel. The theme is "Own the Moment" and will be held Thursday, December 12th through Sunday, December 15th.

Tip This:

You can't be a smart cookie if you have a crumby attitude.



get to Know our Team

Roana Hammerbacher HMS Office, 2yrs



Family: Husband Larry of 45 years. My Children Jenny, Mary, Lisa, and Mark. 9 grandchildren and 2 great-grandchildren.
Top of your bucket list? Visit Jerusalem.
Celebrity you most look like? If I were purple, I'd say Barney.
When you have an hour of free time? I play with my lil girl pup Gracie.

Pepsi or Coke? Green tea or sweet wine.

If you had a super power? Mind reading.

What sound you love? Scent? Rippling water. Fresh cut grass.

What was your first job? Remember the wages? What did you buy? Babysitting, cooking and cleaning for 4 children. It paid \$.35 per hour. I bought my school clothes.

Car or Truck? Kia Soul. The only way to roll! It's my Vette.

Proudest moment or greatest achievement? Not killing my children as teenagers and watching them grow into beautiful adults. I'm very proud of who they've become.

You won the lotto, first thing you'd do? Share. Anonymously.

Pet peeve? After years in the flower shop, someone not paying their debt.

If you could know the answer to any question? Why are people so mean? Life is so short. Just be nice.

Paul Findling Kirksville Manager, 1yr



Family: Amazing wife Tracy. Daughter, Jessica, working on her Masters of Biology. Son, Aaron, attends Northwest U.
If you were an ice cream? Rocky Road
Top of the bucket list? Attend Spring Training for the Cardinals with my family. I May even try out!

Coke or Pepsi? Truck or car? City or Country. Coke. Truck. Country.

If you had a super power? To fly. I got my pilot's license at 16. Be cool to just do that without buying a plane.

If you could know the answer to any question? Why am I here? (on the planet, not at FloorMart?) Haha. Yes, on Earth.

What was your first job? Remember the wages? What did you buy? Pouring concrete for \$4.25 an hour. No clue.

Favorite toy as a child? Diecast John Deere tractor.

What do you wanna be when you grow up? A good dad.

What did you do as a child to get into trouble? Played cowboys and indians with BB guns and real bows.

If you win the lotto? I'd buy a helicopter.

Do you tie your shoes when you take them off? Nope.

When you have an hour of free time? I like to hunt. Errr... I Observe wildlife. The wilder, the better.

Stacy McGuire Butler Books/Sales, 15yrs



Family: Husband Damon. Daughter, Kelsey, who just started her first year at Pitt State. Sixth grade son, Kolby.

When you have an hour of free time? I watch my soap, "The Young and The Restless." I DVR it.

Favorite song played on the Radio? That new Zac Brown song, "Sweet Annie."

Chore you despise? Laundry. Folding it.

What's on the top of your bucket list? Making my way back to Mexico. We went on vacation to Cozumel. Loved it. (go there again or relocate?) I'd move there.

If you won the lotto? Pay off my house. (and if it was a large winning?) Trip to Cozumel. We'd be outta here!

What was your first job? Remember the wages? What did you buy? The grocery store here in Butler. Minimum wage. I bought a little S-10 pick up. It was my first car.

What do you want to be when you grow up? I'd work at a resort on the beach. Out of hurricane season.

What did you do as a child to get in trouble? Oh, I sassed.

Proudest Achievement? My children. Seeing them grow up. Hopefully, I'll see them both graduate college.

Sound you love? Birds. (even chickens?) Yeah, those too.

Joe Burnett Enid Sales, 1yr



Family: Lovely wife Jennie. 6 year old son, Jimmy. 7 year old daughter, Joey. Two adult daughters Hallie, 29 and Angel 31, of Texas.

If you won the lotto? I'd pay off the mortgage, quit my job, and travel.

Top of the bucket list? Take the wife to a Thunder game in OKC.

If you were a crayon? Purple

When you have an hour of free time? I bang on my drums. I play in a band. Been a drummer since I was in the Marine Corps Drumline. One day, I'll be a drummer when I grow up.

If you had a super power? Can't I just be Super Man? Flying is up there on my list.

What was your first job? Remember the wages? What did you buy? Large's Produce Market for a \$1 an hour. I bought Levis. We grew up poor wearing Sears jeans and Levis were the thing to have.

What did you get in trouble for as a child? I tormented my younger brothers. I was the oldest.

Do you tie your shoes when you take them off? Not usually.

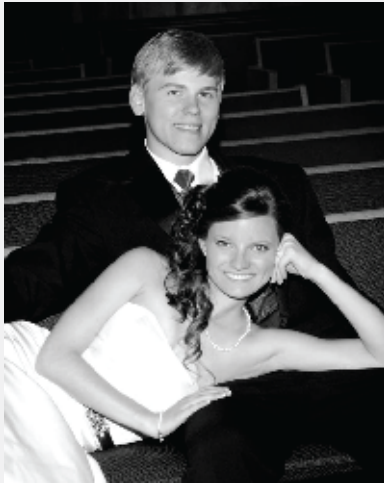
Pet Peeve? My wife has plenty. So... I'll just go with that. But, I guess with work, it's when people say, "about yay wide."



Nags and Brags



Young Love!



Dale Brauer, from the Brazilton location, married **Ashleigh Nicolle Page** June 8th.

The couple recently bought their first home in the big town of Girard. Congrats to you both! Lots of love and happiness!

Subpar Performance in Indy

Nick's golf game is **down** and his handicap went **up** a stroke. This makes a big fella sad, but he's happy to announce that the **Independence** store had a **record-breaking** August this year. "Just goes to show that maybe I work a whole lot more than people believe and I, definitely, need to play more," says Nick. Shout out to the Independence crew for their hard work and aggressive selling!



Sadee, Nick McCollam's 5 year old daughter, schooling her old man on the green

FloorMart Gets a "Floorlift"



What you are seeing is a shiny blue coat of Sherwin-Williams garage floor epoxy paint. Cool, huh? Many kudos go out to **Mike Baird** for the long hours he spent scraping up old paint and prepping the floor for the new surface. "Mike has been here a little over a year, is a very good employee and he has installed flooring. So, he is a lot of help on the sale's floor.

He also seems to know everyone in a three county area and can call them by name!" Paul says he's thankful to have Mike on the FloorMart team.

Photos Submitted By Paul Findling

Like to find thISSSSSSSS...?!



No, this is not a paperweight, but **Joe Shockley** found this not so little guy on **Dave Allen's** desk at the Joplin store.

Clint Coy came to the rescue and wrangled the nearly 5 ft black snake.

Cheers to the Gilmores!



Paul and Kim Gilmore, from Fayette, just celebrated **30 years** of marriage with a big get together of friends and family on the deck. And, no, he didn't drink. LOL. ;)

Go Dogs! Go Blue!

USA Today has named **Brookfield** bulldogs vs. Marceline tigers **America's best high school football rivalry**. The two teams faced off this year in the Bell Game with the Dogs pulling out a **16 to 14 win** on Friday the 13th. Both schools split the awarded \$10,000 prize winnings, to be used in funding school athletics, and received national coverage of the game.



David Eric Keller, son of Dave and Donna Keller of Country Carpet & Furniture, returning letterman and starting varsity center for the Bulldogs

More 2 Brag About



Meet Moke

In Pigdin, a beautifully expressive local language in Hawaii, **Moke (mok-ee)** means a local islander who is leisurely and walks to the strum of his own ukulele. Moke is **Susan Buckle's** 8 month old grandfurry. He's a Mal-shi and is super playful. Just like his name suggests, Moke, is a bit of a showoff and demands attention. But with a face like that, who could deny him?

Regaining Ground

Carpet Plus Manhattan is proud to say that they are once again the preferred flooring provider of two prestigious local complexes: Georgetown and Westchester Apartments. With diligent efforts from **Diane** and a well recommended installer, **Tyler Tremblay**, the store has began negotiations for the complete remodel of 480 units. The store has currently been awarded the complexes' clubhouses and other common areas!

Thanks a Load!

Country Carpet and Furniture, in Chillicothe, wants to send a loud thank you to Mike, Mark, and Jim for always making sure those last minute "must haves" get loaded on the truck! We really appreciate it.

Grand Island's Best: Enough Said



Lucas is Living the Dream!

If you see **Lucas McMullin**, from our Sedalia store, give him a high five. This guy has had a big year. He recently graduated from State Fair Community College with an Associates of Applied Science in Business Management. While at school, he met Miss **Alli Morton** in one of his classes. He claims, "She's a great girl. And, probably the main reason for wanting to go to that class!" The couple recently bought a home and as he says, "We're simply glad to have our own place and be living the dream." Lucas and Alli plan to wed May 24th, 2014.



Hair Today, Gone Tomorrow



Kadie Jo, my 6 year ball of sugar and spice(or is it gunpowder and lead?) and all those things that make a little girl nice, wanted a haircut. "To my ears," she said. So, I did. A little kitchen beautician time later, she had a spunky little bob very indicative of her personality. We measured, braided, then whacked her little ginger mane.

The 9 inch section of hair was donated to **Children with Hairloss**, a charitable organization assisting children with medical hair loss. Their mission is to empower children with a degree of self confidence needed to face the world with hair loss by giving them means to obtain the hair they want and need. Jo loves her new do and was super excited to be helping another little girl.



Before

After

Mark your Calendars

Dates to Know & Dates to Go



Page 8



October

- Darrell Benton, Topeka - 1st
- Bob Waldo, Joplin - 7th
- Harold Haney, Joplin - 9th
- Diane Leonard, Manhattan - 10th
- Mindi Lundberg, Topeka - 15th
- Keith Smith, HMS - 16th
- Donnie Grannemann, HMS - 20th
- Jim Puckett, HMS - 21st
- Michael Taylor, Hiawatha - 26th
- Billie Mackey, Maryville - 28th
- Richard Scales, Brazilton - 31st

November

- Steven Carroll, Butler - 3rd
- Mike Baird, Kirksville - 11th
- Dave Keller, Chillicothe - 11th
- Paul Findling, Kirksville - 13th
- Donna Keller, Chillicothe - 16th
- Ed Ball, Butler - 20th

December

- Craig Fechter, Topeka - 3rd
- Hank Smith, HMS - 18th
- Paul Gilmore, Fayette - 20th
- Susan Buckle, HMS - 25th
- Carol Llewellyn, Kirksville - 25th
- Nick McCollum, Independence - 25th
- Greg White, Independence - 25th
- Martin Good, Enid - 26th
- Pete McMullin, Sedalia - 27th
- Johnathan Wilmes, Maryville - 27th
- Joe Shockley, Joplin - 28th
- Cletus Tagtmeyer, Sedalia - 31st

October						
Su	Mo	Tu	We	Th	Fr	Sa
40	1	2	3	4	5	
41	6	7	8	9	10	11
42	13	14	15	16	17	18
43	20	21	22	23	24	25
44	27	28	29	30	31	

November						
Su	Mo	Tu	We	Th	Fr	Sa
44					1	2
45	3	4	5	6	7	8
46	10	11	12	13	14	15
47	17	18	19	20	21	22
48	24	25	26	27	28	29

December						
Su	Mo	Tu	We	Th	Fr	Sa
49	1	2	3	4	5	6
50	8	9	10	11	12	13
51	15	16	17	18	19	20
52	22	23	24	25	26	27
1	29	30	31			

September 27th - November 27th Old Dog Promotion

October 1 Yellow Tag Sale kicks off

December 2nd Old Dog Promo forms MUST be in

December 7th Company Holiday Party @ 6 pm

December 12th - 15th Mohawk Color Convention in Dallas

Congratulations!
Recognizing You for Your Service

Mark Smith, HMS - 35 years

Seemingly working for HMS from the first day he could stand, Mark has been an vital part of the company. He graduated from Kansas State University with a Business Degree. Mark has driven trucks and played and integral role in opening every store since 1982. While currently heading up the company's furniture department, he continues to wear many other hats(all while having cool hair) and ensure smooth daily operations. He has a wonderful wife Cheryl and three great children: Alex, Austin and Eric. Thanks, Mark, for all that you do!



Susan Buckle, HMS - 22 years

Dave Allen, Joplin - 19 years

Pete McMullin - 18 years



Mike Mason, HMS - 14 years

Ann Lero, Brazilton - 12 years

Richard Scales, Brazilton - 11 years



Mindi Lundberg, Topeka - 5 years

Roger Jenson, Grand Island - 4 years

Roana Hammerbacher, HMS - 2 years

Amanda Wilmoth, HMS - 2 years



Tommy Black, Hiawatha - 2 years

Ryan Tatum, Manhattan - 2 years

Brian Wilmes, Maryville - 1 year

Thanks!



Easy Apple Crisp Recipe

INGREDIENTS

- 7 tart apples, peeled, cored and sliced
- 4 teaspoons fresh lemon juice
- 1/2 teaspoon vanilla
- 1 cup brown sugar
- 1/2 teaspoon ground cinnamon
- 1 cup rolled oats
- 1/2 cup butter, room temperature



METHOD

1. Preheat oven to 375°F. In a mixing bowl, combine apples, lemon juice and vanilla. Toss to combine.
2. Layer sliced apples in a 9 x 12-inch (or approximately the same size) baking pan.
3. Combine brown sugar, cinnamon, and oatmeal in a bowl. Cut in the butter. Sprinkle sugar mixture over apples.
4. Bake 45 minutes or until topping looks crunchy and apples are tender.

Serve with whipped cream or vanilla ice cream. Serves 8.

Would You Like to Provide the Insider's Next Featured Recipe?
Submit to advertising4hms@gmail.com.

medium ★★ HMS Sudoku

1		4		9				
	5				3			
7	8			2				3
			1			7	4	5
			4	6	9			
3	4	1			8			
5				4			3	8
			3				9	
				7		4		2

Insider One-Liners!

Where does the General keep his armies?
In his sleeves.

Why did the scarecrow win an award?
He was outstanding in his field.

I told my friend that she drew her eyebrows
on too high. She looked surprised.

I never wanted to believe that my Dad was
stealing from his job as a road worker. But
when I got home, all the signs were there.

Two drums and a cymbal fall off a cliff.
Duh dum chh.

Caption This



Please send your captions to be published in the next
edition to Amanda at advertising4hms@gmail.com.

em-PAW-ee

Costume Contest



**1. Dress up your dog, cat,
rabbit, guinea pig,
chicken, turtle, horse, etc
in costume and take a photo.**

**2. Must be pet of an HMS
employee.**

**2. Photo entries submitted
via email to:
advertising4hms@gmail.com.**

**4. Photo entries must be
received by
Friday, December 6th.**

**Photos Will Be Judged.
Prizes Will Be Awarded!**



Picture Page

The 38th Annual Huff 'n Puff Hot-Air-Balloon Rally



Ryan Sevart: someone has to supervise?!?

Mindi Lundberg is grabbing hold!

Rob Smith is heating things up!



...and Puff...

Pilot: Rob Smith

Huff...

... and Blow...

Crew Chief: Ryan Sevart



September 6th, 7th & 8th in Topeka, KS at Lake Shawnee

Picture Page 2



Sunday - Day 1

Rockstar Parking, Carpet Plus Style

Nick knows how to treat his lady on a special day: a day on the green during the company trip for the couple's one year wedding anniversary.

Managers Meeting - Mayetta, KS September 22nd, 23rd & 24th 2013



The "seasoned" golfers

The Motley Clubbed Crew

Back Row:

- Mike Meile
- Nick McCollam
- Craig Crager
- John Mudloff

In the Middle:

- Jay Blair
- Ryan Severt
- Ryan's Pants
- Hank Smith
- Paul Findling

Out Front:

- Mindi Lundberg
- Melinda McCollam



The "stogied" stooges: Nick, Jay & Crager



FIREKEEPER
GOLF COURSE



Mike Meile on the green



Ryan "Fancy Britches" Severt



Beep, Beep!



Hank "Perfect Form" Smith



Picture Page 3



We Love To See You Smile HMS!



John "Go Tigers!" Mudloff



The Lovely Sandy Mudloff & Jeannie Malchow

Cheers! from the Goods, Martin and Charla, as they tip up their glasses.



Toothy photo op on the other side of the camera's lens: Keith Smith and Amanda Wilmoth



Susan Buckle with her shine on

Paul "Rabbit's Foot" Findling and his lovely wife Tracy



Ed Ball, smiling prior to hitting the slots for a \$1000 win



Paul, smilin' on the inside



QUACK!
QUACK!
QUACK!



Beard in training

DUCK DYNASTY



Jeff with his Louisiana third cousins on his momma's side

QUACK!

They may just rename the show: "Nick Dynasty"



Monday - Day 2

Left to Right: Jase, Scott, Si, Mike, Phil, Craig, Hank & Willie

Picture Page 4



"Yessir, I'm with her!" (Dave & Donna Keller)



And, We're Off to Topeka...

The boys: Jeff, Nick and John kicked back waiting on the bus



Pals? Smug? Posing?



Craig Fechter: New on the Topeka sales crew & looking like a champ



All loved the carpet tile display



Diane, of Manhattan, is rocking those boots!

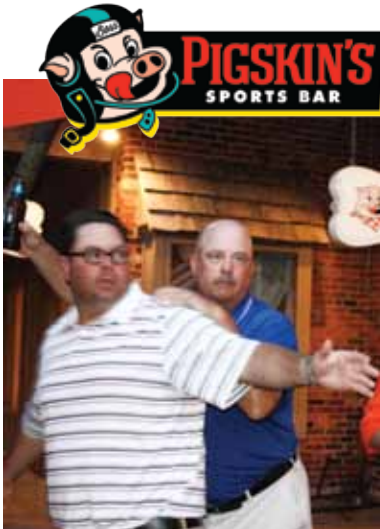


With such grace: Mrs. Melinda McCollam



Jeff is NOT allowed to play with power tools!

Mr. Craig Crager from Shaw giving a demo



Ed Ball from Butler and Rick Malchow from Joplin with, as all would agree, their better halves!



Out on the patio: Ryan, Martin and Keith

"I'm on top of the world" thinks Crager, as Mike Meile boards the boat.



Picture Page 5



All Business, Right?!?

Ed, Pete, and Dave getting their meeting on.



Tuesday - Day 3



Someone was looking: Mindi, sneaking in a grin



Rick "Too Cool" Malchow Cause 3 pairs are better than 1

"And, Again" with the token smile



"You put your right foot in..." Jay casting his vote



Mark Smith: Great hair and Posture...



Mr. White taking Old Dog Tally

Live on Location

Darla Taylor of Topeka took home this area rug in the store's drawing!



Greater skills and versatility



Customer decided to sit a spell



Move 'em out. Cabinets under the tent.



Jim Puckett: the Man, the Legend, the GRILLmaster